



James J. Nawrocki, CPA, CFF

Managing Director

jnawrocki@ipfccorp.com

Certifications

Certified Public Accountant, Texas and Illinois

Certified in Financial Forensics

Professional Affiliations

American Institute of Certified Public Accountants

Illinois Certified Public Accountant Society

Texas Society of Certified Public Accountants

Licensing Executives Society

Associations

Institute of Law and Technology Advisory Board Member

Sedona Conference
Preliminary Compensatory Damages Contentions (PCDC) Working Group 9, Team Member

The University of Texas
Advanced Patent Law Institute Planning Committee

The University of Texas
Patent Damages Roundtable Planning Committee

Education

St. Mary's University of Texas
Bachelor of Business Administration, Major in Accounting

James J. Nawrocki is a Managing Director of IPFC Corp., an independent consulting firm that provides a variety of consulting services including financial analysis and valuation assessments for companies relating to technology issues such as patents, trade secrets, copyrights and other forms of intellectual property. The firm also provides financial analysis relating to damages assessments and evaluations for corporate disputes, litigation, acquisitions and divestitures.

Industry Experience

Mr. Nawrocki has significant experience providing financial consulting services relating to valuation, financial analysis and damage analysis in the following industries:

- Airline/Aircraft
- Agriculture
- Automotive
- Chemicals
- Computer Software
- Construction
- Electronics
- Healthcare/Medical Products
- Manufacturing
- Oil and Gas
- Retail/Consumer Products
- Semiconductors
- Telecommunications
- Utilities

Mr. Nawrocki has performed financial analyses relating to profit calculations, additional cost claims, incremental profit analysis, licensing and royalty determinations, manufacturing and marketing capacity, fixed and variable cost analysis, allocation of costs, evaluation of forecasts and projections and product line profitability.

Testimony Experience

Mr. Nawrocki has more than 35 years of experience as a financial consultant involved in a variety of litigation matters and disputes, including intellectual property disputes, antitrust claims, breach of contract issues, valuations and general damages analysis. Provided litigation consulting assistance in more than one hundred cases related to financial, accounting, market, and damage issues. Assisted companies and law firms in the identification of relevant financial information, developed damage alternatives and related case strategies.

Articles and Presentations

"Strategic Valuations and Management of Intellectual Property"- Guest Lecturer, Spring 1998, University of Houston L.L.M. Program

"Damages Strategies in an Evolving World" – November 1998, The University of Texas School of Law – Advanced Patent Law Institute

"Where are the Costs in Patent Litigation? (And What is the Value Being Received?)" – 1999 Fourth International Symposium on Reduction of Patent Costs, The Hague, Netherlands

"Dealing With Experts: An Expert's Perspective", State Bar of Texas, Advanced Patent Litigation: Strategies and Tactics, July 2005, Incline Village, Nevada



“Assessing Value From IP Infringement”, Selected Damages Methodology Considerations, Guest Lecturer, Chicago-Kent College of Law, March 2006

“Current Issues in IP Damages”, CLE Presentation, July 2009 and November 2009

“Damages Strategies” Panelist – October 2011, The University of Texas School of Law - Advanced Patent Law Institute

“Considerations in Evaluating Damages Claims”, CLE Presentation, June 2012 and July 2012

“Damages and Remedies” Panelist – October 2013, The University of Texas School of Law - Advanced Patent Law Institute

“Patent Damages Roundtable” Panelist – November 2014 and November 2015, The University of Texas School of Law